

MINUTES OF MEETING GREEN CORRIDOR PACE DISTRICT

A meeting of the Board of Directors of the Green Corridor PACE District was held on November 13, 2015 at 10:00 a.m., at the offices of Ygrene Energy Fund Florida, 3390 Mary Street, Suite 124, Miami, Florida.

Present and constituting a quorum were:

Mayor Cindy Lerner	(Pinecrest)
Commissioner Herta Holly	(Miami Shores)
Mayor Philip Stoddard	(South Miami)
Commissioner Vince Lago	(Coral Gables)
Mayor Peggy Bell	(Cutler Bay)

Also present were:

Rafael Casals	Executive Director
Chad Friedman, Esq.	District Counsel
Jacqueline Wilson	District Secretary
Joe Spector	Ygrene Energy Fund Florida, LLC
Paul Winkeljohn	Governmental Management Services-SF
Ken Castle	Severn Trent Management Services

FIRST ORDER OF BUSINESS

Mayor Lerner called the meeting to order.

Call to Order

SECOND ORDER OF BUSINESS

Mayor Lerner called the roll.

Roll Call

THIRD ORDER OF BUSINESS

Approval of Minutes of the June 8, 2015 and July 6, 2015 Meetings

Mayor Lerner presented the minutes from the June 8, 2015 and July 6, 2015 meetings and asked for any corrections.

There not being any changes,

On MOTION by Mayor Stoddard seconded by Commissioner Lago with all in favor, the Minutes of the June 8, 2015 and July 6, 2015 Meetings were approved.

FOURTH ORDER OF BUSINESS

Public Comments

Mayor Lerner open the meeting for public comments. Comments were made by Commissioner Lago relating to publicizing PACE meetings and suggested including their e-news. Commission Lago also offered hosting the PACE meetings at Coral Gables Chambers. Mayor Lerner closed the public comments portion of the meeting.

FIFTH ORDER OF BUSINESS

Motion to Authorize Additional Local Governments to Join the PACE District (Ygrene)

- Escambia County
- Alachua County

Mayor Lerner asked for a motion to authorize additional local governments to the join PACE District. Joe Spector also requested to add Orlando and Leon County.

On MOTION by Commissioner Lago seconded by Mayor Bell with all in favor, authorizing four (4) additional local governments to join the PACE District as stated was approved.

SIXTH ORDER OF BUSINESS

A Resolution of the Board of the Green Corridor PACE District Selecting a District Manager; Providing for Authorization; and Providing for an Effective Date

- Presentation - Governmental Management Services-South Florida, LLC
- Presentation - Severn Trent Management Services

Presentations were given by both companies regarding what services they would provide to the Green Corridor PACE District. Executive Director Casals described the

daily duties associated with the process incurred as District Manager, approximately a 5 hour weekly process. Joe Spector announced that electronic signatures have been approved for use. He also projected Green Corridor would be a \$3 million to \$4 million dollar project per year, increasing at a 10 fold rate. Mayor Stoddard suggested the two companies submit a formal amendment to their proposals based on a 10 fold rate increase. Mayor Bell asked for clarification relating to how long the contracts would be, if they would be for 2 years or exactly how long. The District counsel suggested to re-evaluate after 6 months to ensure maintenance of workflow and any concerns the board had could be addressed in the contract agreement.

Commissioner Lago asked staff who they would feel more comfortable with. Joe Spector suggest Governmental Management Services. Rafael Casals provided a brief update on the RFP process and introduced that both firms present before the board. Consensus of the Board was for a 1 year contract, with a 1 year option. Mayor Stoddard noted the original terms of the RFQ at two years with an allowance of 2 extensions and asked if the board would extension to 3 one year extensions.

On MOTION by Commissioner Lago seconded by Mayor Stoddard with all in favor, authorizing staff to enter into an agreement with Governmental Management Services-SF, LLC pursuant to 1 year contact, with 3 additional 1 year term extensions was approved.

SEVENTH ORDER OF BUSINESS

**Auditor & Insurance
Update (District Manager
& Ygrene)**

Joe Spector provided an insurance update. Alberni Caballero & Andrew Fierman, LLP reported on the audit performed for the District, and also the reporting and filing requirements.

EIGHTH ORDER OF BUSINESS

Legal Update (Weiss Serota)

District Counsel reported on current litigation and also announced Denver will be holding their first national PACE conference.

NINTH ORDER OF BUSINESS

Program Update (Ygrene)

Joe Spector provided a program update on monthly application growth, including a breakdown by municipality, identifying a strong demand in unincorporated Miami-Dade County and summarized the current statistics for the program.

Mayor Stoddard reported on the purpose of solar investments and suggested a low-income option program. Rafael Ygrene confirmed they have a 5 to 20 year proposal template to calculate costs. Mayor Bell suggested evaluating the cost of the program for everyone. Commissioner Lago noted that the only free permit in the city of Coral Gables is a solar permit, which also gets expedited.

TENTH ORDER OF BUSINESS

Ygrene's Marketing Efforts for Solar Industry (Bell)

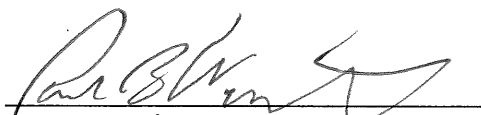
Joe Spector reported on current Solar Marketing and support initiatives, however the county is not on board which creates a challenge. They have been pushing solar-focused content on social media.

ELEVENTH ORDER OF BUSINESS

Adjournment

Mayor Lerner adjourned the meeting.

The Meeting was adjourned at 12:41 p.m.


Secretary / Assistant Secretary


Chairman / Vice Chairman